



GATHERING TEAMS - SHARING CONTENT - TAMING CHAOS™

ROBIC
+ LAW
+ BUSINESS
+ SCIENCE
+ ART

Success Story Overview

Industry:

Professional Services

Challenge:

Maximize the level of collaboration between professionals and partners, both internally and externally, without saturating the end user with multiple solutions while maintaining confidentiality.

Solution:

Kryptiva's Teambox Suite.

Results:

- Improved work structure between clients & professionals
- Reduced delays
- Closer client/partner relations
- Leveraging of IT infrastructure

"Real-time access to contracts and legal documents with the ability to quickly resolve issues and make document changes is essential in our line of business; Kryptiva's Teambox suite dramatically improved our client communication."

François Painchaud
Partner
LEGER ROBIC RICHARD, L.L.P.

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As a leader, you are constantly striving to outdo yourself in the service of your clients. Creativity, delays, quality of content and confidentiality are all tools used to give more value to the client while enabling you to differentiate yourself from your competitors.

What productivity tools can help professionals achieve these goals without hampering them?

The Situation

Collaboration tools such as file sharing, screen sharing, IM, centralized workspaces and email encryption are all indispensable. But user adoption of such tools is equally critical, so how do we integrate these tools while keeping it simple and easy for the end user? For Robic, the answer was deploying Kryptiva's Teambox suite. It enabled their professionals to make use of all the collaboration tools mentioned without leaving the comfort of their email client or compromising security.

Leading The Way

Managing Intellectual Property™ magazine recently placed LEGER ROBIC RICHARD, L.L.P. among the top ranking intellectual property law firms.

Moving Forward With Teambox

The main objective has always been to bring clients business solutions that are practical, enabling them to realize their projects in the best conditions possible.

Being focused on its clientele, Robic gives special attention to the confidentiality of the information it handles. Today, Robic's clients and partners are able to exchange documents and access the latest modifications in a centralized, secure fashion, which according to Me Louis Pierre Gravelle allows them to: "Work in teams more efficiently and work from the same source of information which saves time and money for all parties."

Kryptiva's solution isn't geared towards technological achievements but on user friendliness, or as Me Louis Pierre Gravelle put it: "The applications grouped in this email integrated suite enable my partners and clients to use it easily and efficiently."

Using Kryptiva's Teambox, Robic was able to cut on screen sharing expenses, bridge the gap between their email and document management systems and integrate new methods of communication in an enterprise environment. But most importantly it enabled them to ensure that everyone, both on the inside and outside, has access to up-to-date information in a secure manner. When asked about how simple implementation and operation are, this is what, Regent Gaudreau Dir IT had to say: "We only needed a few hours to roll-out the solution and now it runs with little maintenance."